

COMPANY OVERVIEW

Innovo Consulting LLC is a Sacramento-based, California certified small business specializing in business analysis and enterprise financial systems for the public sector. We embed expert analysts and ERP specialists inside State departments — gathering requirements, stabilizing financial operations, and transferring knowledge so every team is stronger after we leave.

CORE CAPABILITIES

- **Business Analysis & Process Reengineering** — requirements gathering & traceability, as-is/to-be process documentation, gap analysis, stakeholder alignment
- **ERP & FI\$Cal Operational Support** — month-end/year-end close, reconciliation cleanup, transaction processing, configuration guidance
- **PeopleSoft & Systems Expertise** — FSCM subject-matter expertise, integration analysis, data conversion validation, COA/chartstring mapping
- **Reporting & Dashboards** — reporting integrity, report/query solutions, reconciliation models
- **Quality Assurance & Testing** — test strategy, system & integration testing, UAT facilitation
- **Training, OCM & Knowledge Transfer** — training delivery, desk manuals, change management, communication plans

DIFFERENTIATORS

- **Embedded delivery model** — we operate inside client teams and live systems, improving operations without disrupting them
- **Stabilize-then-improve method** — triage highest-risk items first, then drive backlog reduction and process improvement
- **Knowledge transfer built in** — documentation, desk manuals, and training in every engagement; no long-term dependency
- **Hands-on principals** — work is delivered and overseen directly by the firm's managing partner

PAST PERFORMANCE

California High-Speed Rail Authority

Business Analysis Support · TDDC MSA, RFO 24-73 (Active)

Business analysis, process reengineering, UAT, training, and OCM for the nation's largest infrastructure program.

Department of FI\$Cal

PeopleSoft SME Services · IT-CMAS, RFO 1572
Subject-matter expertise for California's statewide PeopleSoft-based financial system.

California Public Utilities Commission

FI\$Cal Accounting Project · RFQ 20NC1106
Process & internal-control recommendations, reporting solutions, desk manuals, and staff training.

Employment Development Department

FI\$Cal Implementation & Support · M9111844
Data conversion, interfaces, close support, reconciliations, audit preparedness, OCM.

ADDITIONAL AGENCY EXPERIENCE

Department of Rehabilitation · Covered California · DMV · Judicial Council of California · Department of Business Oversight · Department of Pesticide Regulation

CERTIFICATIONS & VEHICLES

- California Certified Small Business — SB (Micro)

Certification #1794604 · verify at caleprocure.ca.gov

- Technology, Digital & Data Consulting (TDDC) MSA

Contract #5-22-70-25-161 (Tier 3, through 04/2027)

- IT-CMAS — California Multiple Award Schedules

CONTACT

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